



P4P Baseline Trader Survey

Introduction

My name is _____ and I am working for the World Food Programme here in _____ [name of country]. We are conducting a survey of traders in agricultural commodities. Are you, or is the firm you work for, engaged in trading agricultural commodities? If so, are you the person most knowledgeable about trading activities (i.e., the details of how you buy and sell commodities)?

Enumerator: Confirm that you are speaking with a commodity trader and the appropriate person within a trading business. If not a trader or an employee of a trading business, terminate the interview. If not the appropriate knowledgeable person, then ask to speak with that person and start the introduction again.

The World Food Programme is an international organization that distributes food to those in need. The WFP wants to begin buying more of the food it distributes from smallholder farmers. When the WFP purchases from smallholder farmers, it does so through traders. We therefore need to understand how staple commodities are traded in _____ [name of country]. We are conducting surveys of traders so we can more fully understand the challenges traders face buying and selling crops and how WFP might address these issues.

You were selected to participate in the survey because you trade agricultural commodities in an area where WFP works. The survey is voluntary and we will not share the information you give us with anyone else. We will never use the information in a way that identifies you or your organization. Your participation is voluntary and you can choose not to answer any or all of the questions if you want. However, we hope that you will participate since your views are important.

Your decision to participate in this interview, or not, will in no way affect, either positively or negatively, your chances of selling commodities to WFP.

The survey should take about one hour.

Are you willing to participate in the survey?

Do you have any questions?

Identifying Information

Questionnaire number: (Pre-filled)			□□□□
Country name:..... (Pre-filled)		Country code (Pre-filled)	□□
District name:.....		District code	□□□□
Region name:.....		Region code	□□□□
Village name:.....		Village code	□□□□
Urban/Rural	Urban = 1, Rural = 2		□
Name of respondent.....			
GPS coordinates.....	□□	□□	.□□□
	DD	MM	.mmm
Date of interview	□□	□□	20□□
	Day	Month	Year
Time of interview start:	□□:□□	Time of interview end:	□□:□□
Team code.....			
Enumerator name		Enumerator code	□□□□
Signature of supervisor/team leader			

Module A. Business Information

The following questions ask about you and your business.

A1. Do you own this business or have complete knowledge of the operation of the business? (If “Yes”, go to question A2) (If “No”, go to Module B)		<input type="checkbox"/>	1 = Yes 0 = No
A2. How are you, or the company, registered or licensed for trading?		<input type="checkbox"/>	1 = Not registered/licensed 2 = Registered/licensed at local level 3 = Registered/licensed at district level 4 = Registered/licensed at national level
A3. What is the name of the company? (Leave blank if no name)			
A4. Enumerator: observe or ask as necessary			
1	Gender of company/business owner.	<input type="checkbox"/>	0 = Male 1 = Female
2	What is the name of the company/business owner?		
3	In what year was the company/business owner born? (Enter “9999” for “don’t know”)	<input type="text"/>	
4	What is the highest level of education the company/business owner has completed?	<input type="checkbox"/>	1 = None 2 = Some primary school 3 = Completed primary school 4 = Some secondary school 5 = Completed secondary school 6 = Some college/university 7 = College/university degree 8 = Don’t know

A5. How many employees does the company/business have?				
		Paid	Unpaid	0 = None 888 = Don’t know
		a	b	
1	Family members	<input type="text"/>	<input type="text"/>	
2	Non-family	<input type="text"/>	<input type="text"/>	

A6. For how many years have you been engaged in trading staple commodities?	<input type="text"/>	88 = Don’t know
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A7. Is trading commodities your primary source of business income?	<input type="checkbox"/>	1 = Yes 0 = No
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A8. During the [season], in which months did you buy commodities? (Enter “1” in each month when respondent bought commodities and “0” otherwise)											
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
a	b	c	d	e	f	g	h	i	j	k	l
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

A9. During the [season], in which months did you sell commodities? (Enter “1” in each month when respondent sold commodities and “0” otherwise)											
Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec
a	b	c	d	e	f	g	h	i	j	k	l
<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>

A10. During the [season], did you have any <u>binding</u> agreements or arrangements to <u>buy</u> commodities from particular producers/suppliers?	_	1 = Yes 0 = No 8 = Don't know
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A11. During the [season], did you have any <u>binding</u> agreements or arrangements to <u>sell</u> commodities to particular buyers (e.g., millers/brewers)?	_	1 = Yes 0 = No 8 = Don't know
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GO TO MODULE C

Module B: Employees

The following questions ask about the trading business.

B1.		
1	Who is the contact person for this company/business?	
2	What is the telephone number for the contact person?	
3	What is the physical address of this company/business?	

B2. What staple commodities do you buy? (Enumerator: enter codes for commodities traded)	1	_	Insert country-specific list of staple commodities from commodity code list in Data Collection Manual	
	2	_		
	3	_		
	4	_		
	5	_		
	6	_		
B3. Do you purchase <u>most</u> of the commodities you buy before the main harvest season, during the main harvest season, or after the main harvest season?		_	B3. Purchase commodities when 1 = Before the main harvest season 2 = During the main harvest season 3 = After the main harvest season	
B4. From whom do you buy most of your commodities? (Enumerator: prompt as necessary to fit into one of the response categories) (Enter two responses only if respondent buys about the same amount from two different suppliers. Other wise enter "8" for row 2.)	1	_	B4. Purchase commodities from 1 = Small scale farmers 2 = Larger farmers 3 = Farmer organizations 4 = Other traders/middlemen/village agents 5 = Food Reserve Agency (FRA) 6 = Certified warehouses 7 = No second source	
	2	_		
B5. On average, about what quantity do you buy at one time from an individual seller?	a	b	c	B5. Codes for units 2 = kilogrammes 3 = 100 kg bags 4 = 90 kg bags 5 = 50 kg bags 6 = metric tonnes 7 = quintals 8 = Other
	Quantity _ _ _ _	Units _	Weight of "other" unit (kg) _ _ _	

END INTERVIEW

Module C. Trader Capacity/Profile

The following questions ask about what commodities you buy and how you buy and sell them.

C1. Which of the following do you own that are in good working order?		
1	Mechanical equipment for cleaning commodities	<input type="checkbox"/>
2	Mechanical equipment for drying commodities	<input type="checkbox"/>
3	Trucks or other motor vehicles	<input type="checkbox"/>
4	Bagging equipment	<input type="checkbox"/>
5	Buildings (excluding storage)	<input type="checkbox"/>
6	Ox-carts	<input type="checkbox"/>
7	Moisture meters	<input type="checkbox"/>
8	Scales	<input type="checkbox"/>
		1 = Own 0 = Do not own

C2. Do you collect most of the commodities you buy from the sellers, do sellers bring most of the commodity to you, or is it some of both?	<input type="checkbox"/>	1 = Collect most yourself (collect 80% or more) 2 = Suppliers deliver most (80% or more delivered) 3 = Some of both
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C3. Do you deliver most of the commodities you sell to the buyer, does the buyer collect most of the commodities from you, or is it some of both?	<input type="checkbox"/>	1 = You deliver most (80% or more) 2 = Buyers collect most (80% or more) 3 = Some of both
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C4. When you have to transport commodities, what means of transport do you usually use?	<input type="checkbox"/> <input type="checkbox"/> <input type="checkbox"/>	1 = Carried (head or back) 2 = Bicycle 3 = Hand cart/wheelbarrow 4 = Ox-cart/donkey 5 = Motorcycle 6 = Car 7 = Small truck/pickup 8 = Large truck/lorry 9 = Public transport 10 = Boat/canoe 11 = None/Don't transport
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C5. Do you have access to facilities for long-term storage of commodities? (If "No", go to question C9) (If "Yes", go to question C6)	<input type="checkbox"/>	1 = Yes 0 = No
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C6. What facilities do you use for long-term storage? (If "3", go to question C7, Otherwise, go to question C8)		
1	Basic earth granaries (traditional storage)	<input type="checkbox"/>
2	Tents/plastic sheeting/iron sheeting	<input type="checkbox"/>
3	Permanent (concrete or steel) warehouses or silos that you <u>own</u>	<input type="checkbox"/>
4	Permanent (concrete or steel) warehouses or silos that you <u>rent or use for a fee</u>	<input type="checkbox"/>
		1 = Use 0 = Do not use

C7. What is the total capacity of the warehouse(s) you own? (Go to question C8)	a	b	c	2 = kilogrammes 3 = 100 kg bags 4 = 90 kg bags 5 = 50 kg bags 6 = metric tonnes 7 = quintals 8 = Other
	Capacity _ _ _ _ _	Units _	Weight of "other" unit (kg) _ _ _ _	

C8. Do you usually store commodities you buy in anticipation of higher prices?	_	1 = Yes 0 = No
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C9.	During the [season], did you _____ [ask for each row] commodities specifically to meet a particular buyer's requirements? (If "Yes", go to next row) (If "No", go to b)	Why not? (Go to question next row or question C9)
	1 = Yes 0 = No	See codes below
	a	B
1	Dry	_
2	Remove foreign matter from	_
3	Remove small and broken grains from	_
4	Remove discolored grains from	_
5	Remove live pests from	_
6	Weigh and bag	_

C9b: Reasons for not increasing quality
1 = No increase in price to justify cost
2 = Increase in price not enough to justify cost
3 = Buyers did not have particular specifications
4 = Quality received already met market specifications
5 = Did not have ability

C10. During the [season], what sources of funds did you use to buy commodities? (If "1", go to question C12) (Otherwise, go to question C11)	_	1 = Own funds only 2 = Borrowed funds only 3 = Owned and borrowed 4 = Other
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C11. What was the main source of money you borrowed to purchase commodities?	_	1 = Bank 2 = Buyer (contract buyer) 3 = Agricultural supply company 4 = Microfinance Institution/NGO 5 = Friends/relatives 6 = Other
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C12. During the [season], did you sell directly to buyers...?			
1	Outside of [country]	<input type="checkbox"/>	1 = Yes 0 = No
2	Within [country] but outside the province/region in which you are based	<input type="checkbox"/>	
3	Within the province/region but outside the district in which you are based	<input type="checkbox"/>	
4	Within the district but outside the town/trading center in which you are based	<input type="checkbox"/>	
5	Within the town/trading center but outside the village in which you are based	<input type="checkbox"/>	
6	Within the village in which you are based	<input type="checkbox"/>	

Module D. Purchases & Sales

The following questions ask about what you purchased and sold during the [season].

		a	b	c	d	e	f	
D1. During the [season], what staple commodities did you buy? (Enter codes in next row)		Insert country-specific list of staple commodities with codes for columns below.						
		□	□	□	□	□	□	
D2. During the [season], about how much _____ (commodity name from column) did you buy?	1	Quantity □□□□	Quantity □□□□	Quantity □□□□	Quantity □□□□	Quantity □□□□	Quantity □□□□	Codes for units 2 = kilogrammes 3 = 100 kg bags 4 = 90 kg bags 5 = 50 kg bags 6 = metric tonnes 7 = quintals 8 = Other
	2	Units □	Units □	Units □	Units □	Units □	Units □	
	3	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	
D3. During the [season], about what proportion of _____ (commodity name from column) did you buy from _____ (seller name from row)? (Use proportional piling) (Enter "0" for no purchases)								
1	Small-scale farmers	□□□□	□□□□	□□□□	□□□□	□□□□	□□□□	
2	Larger farmers	□□□□	□□□□	□□□□	□□□□	□□□□	□□□□	
3	Farmer organizations	□□□□	□□□□	□□□□	□□□□	□□□□	□□□□	
4	Other traders/middlemen/village agents	□□□□	□□□□	□□□□	□□□□	□□□□	□□□□	
5	Food Reserve Agency	□□□□	□□□□	□□□□	□□□□	□□□□	□□□□	
6	Certified warehouses	□□□□	□□□□	□□□□	□□□□	□□□□	□□□□	
D4. During the [season], how large was your single largest sale of _____ (commodity name from column)?	1	Quantity □□□□	Quantity □□□□	Quantity □□□□	Quantity □□□□	Quantity □□□□	Quantity □□□□	Codes for units 2 = kilogrammes 3 = 100 kg bags 4 = 90 kg bags 5 = 50 kg bags 6 = metric tonnes 7 = quintals 8 = Other
	2	Units □	Units □	Units □	Units □	Units □	Units □	
	3	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	Weight of "other" unit (kg) □□□□	

D5. During the [season], about what proportion of your sales of _____ (commodity name from column) did you make to _____ (buyer name from row)?
 (Use proportional piling)
 (Enter "0" for no sales)

1	Households/individuals	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
2	Retail stores	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
3	Millers/brewers/processors	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
4	Other traders/warehouse operator/food suppliers	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
5	Government Food Reserve Agency (FRA) or government institutions (schools, hospitals, etc.)	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
6	International development agencies	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
7	National/international NGOs	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	
8	Farmer organizations	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	<input type="text"/>	

Module E. Suppliers

The following questions ask about where you get the commodities you bought during the [season].

E I .	(Enumerator: Ask only for types of suppliers respondent mentioned in question D3)	During the [season], were the commodities you bought from _____ (type of supplier from row) usually dry enough for your needs? (Usually means over 50% of the time)	During the [season] were the commodities you bought from _____ (type of supplier from row) usually clean enough for your needs? (Usually means over 50% of the time)	How did you usually pay _____ for commodities ? (Usually means over 50% of the time)	About how many days after receiving the commodities did you usually pay _____?	During the [season], what type of credit did you generally give to _____? (If “none”, go to g) (Otherwise, go to f)	What kind of security did you usually require for the loan?	How does the quantity you bought from _____ (name of supplier from row) during the [season] compare to the quantity you bought from _____ (supplier) during [previous season]? (If “more”, go to h) (if “less” go to i) (If “about the same”, go to next row or module F)	What is the most important reason you bought more from _____? (name of supplier from row)? (Go to next row or to Module F)	What is the most important reason you bought less from _____? (name of supplier from row)?
		I = Yes 0 = No	I = Yes 0 = No	See codes below	If same day, enter “0”	See codes below	See codes below	See codes below	See codes below	See codes below
		a	b	c	d	e	f	g	h	i
1	Small-scale farmers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2	Larger farmers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3	Farmer organizations/cooperatives	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4	Other traders/middlemen/village agents	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5	Government Food Reserve Agency (FRA)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6	Certified warehouses	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>			<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>

E1c: Method of payment 1 = Cash 2 = Cheque/voucher 3 = Goods/in-kind 4 = Both cash and in-kind 5 = Bank transfer	E1e: Types of credit provided 1 = Inputs (seed/fertilizer/chemicals/farming implements) 2 = Cash 3 = Both cash and inputs 4 = None	E1f: Security required 1 = Assets such as land or livestock 2 = Houses or other buildings 3 = Agreement to pay portion of crop at harvest 4 = Agreement to pay cash at harvest 5 = No security required/relationship of trust 6 = Other
E1g: Codes for size of sales 1 = Substantially larger 2 = About the same 3 = Substantially smaller 4 = Not applicable – in business for less than two years	E1h: Reasons for buying more 1 = Suppliers had more to sell 2 = You bought more to meet increased demand from those to whom you sell 3 = You faced less competition from other buyers 4 = You had access to more funds to buy commodities 5 = You had access to more storage capacity to hold commodities 6 = You established new relationships with suppliers and expanded your buying area 7 = Prices were lower 8 = Other	E1i: Reasons for buying less 1 = Suppliers had less to sell 2 = You bought less because those to whom you sell demanded less 3 = You faced more competition for the commodities from other buyers 4 = Suppliers were selling elsewhere (farmer organizations, warehouses, etc.) 5 = Had access to fewer funds with which to buy commodities 6 = Prices were higher 7 = Other

Module F. Buyers

The following questions ask about where you sold commodities during the [season].

Fl.	(Enumerator: Ask only for buyers the respondent mentioned in question D5)	During the [season], did you sell commodities to _____? (name or buyer from row)	How does the quantity you sold to _____ (name or buyer from row) during the [season] compare to the quantity you sold during the [previous season]? (If “larger”, go to c) (if “smaller” go to d) (If “about the same”, go to e)	What is the most important reason you sold a larger quantity to _____? (name or buyer from row) (Go to e)	What is the most important reason you sold a smaller quantity to _____? (name or buyer from row)	How does _____ (name or buyer from row) usually pay you?	About how many days after you delivered the commodity did _____ (name of buyer from row) usually pay you?
		1 = Yes 0 = No	See codes below	See codes below	See codes below	See codes below	Enter “0” of same day
		a	b	c	d	e	F
1	Households/ individuals	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
2	Retail stores	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
3	Millers/brewers/processors	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
4	Other traders/warehouse operators/food suppliers	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
5	Government Food Reserve Agency (FRA) or government institutions (schools, hospitals, etc.)	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
6	International development agencies	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
7	National/international NGOs	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
8	Farmer organizations	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>	<input type="checkbox"/>
F1b: Codes for size of sales		F1c: Reasons for larger sales			F1d: Reasons for smaller sales		F1e: Payment methods
1 = Substantially larger 2 = About the same 3 = Substantially smaller 4 = Not applicable – in business for less than two years		1 = Able to attain higher quality standards 2 = Able to buy more of the commodity 3 = Developed new market relationships 4 = Increased demand from buyer 5 = Other			1 = Not able to satisfy quality requirements 2 = Could not buy as much of the commodity 3 = Reduced demand from buyer 4 = Other		1 = Cash 2 = Cheque/voucher 3 = Bank transfer 4 = Goods/in-kind 5 = Other

Module G. Marketing

G1.		During the [season], what sources of information did you use to determine the price at which you sold commodities?	Was this information useful in setting prices at which you sold? (Ask only if G1a=1)
		1 = Used 0 = Not used	1 = Yes 0 = No
		a	b
1	Publicly available market information (e.g., radio/TV, commodity exchange, SMS, newspapers, information boards at agricultural offices, etc.)	<input type="checkbox"/>	<input type="checkbox"/>
2	Personal knowledge of market (e.g., talking with other traders/buyers, friends, etc.)	<input type="checkbox"/>	<input type="checkbox"/>
3	Price set by the buyer you sold to (e.g., set by buyer you represent)	<input type="checkbox"/>	<input type="checkbox"/>
4	Extension workers/warehouse operators	<input type="checkbox"/>	<input type="checkbox"/>
5	Food Reserve Agency floor price	<input type="checkbox"/>	<input type="checkbox"/>
6	Other	<input type="checkbox"/>	<input type="checkbox"/>

G2. What is the public source of price information you relied on most often?

G2: Public market information sources

- 1 = Radio/TV
- 2 = Information boards at local agricultural offices
- 3 = Newspapers
- 4 = SMS system/mobile phone
- 5 = Other (specify) _____

G3. In your opinion, what are the two things that have the most potential to negatively affect your business?	a	b
	<input type="checkbox"/>	<input type="checkbox"/>

G3: Codes for business risks

- 1 = Limited own capital/cash flow
- 2 = Limited access to credit
- 3 = Unreliable electricity
- 4 = Unpredictable prices
- 5 = Security/corruption
- 6 = High cost of/unreliable supply of inputs
- 7 = Taxes/fees
- 8 = Late/no payment from buyers
- 9 = Transportation costs
- 10 = Limited markets/market access
- 11 = Other (specify) _____

G4. Do you have any insurance to cover loss or damage to your commodities?	<input type="checkbox"/>	1 = Yes 0 = No
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<p>G5. Have you ever stored commodities in a warehouse that gave you a receipt that you could sell, trade, or use as security for a loan? (If “Yes”, go to question G6) (If “No”, go to question G7)</p>	<input type="checkbox"/>	<p>I = Yes 0 = No</p>
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<p>G6. What was the most important reason you chose to use such a warehouse? (Go to question G8)</p>	<input type="checkbox"/>
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<p>G6: Reasons for using warehouse 1 = Ability to borrow money against stored commodities 2 = Certification of quantity and quality 3 = More attractive to buyers (i.e., more assurance of quality and quantity) 4 = Buyers pay better prices for commodities stored in warehouse 5 = Larger market/attract more buyers 6 = Other</p>
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<p>G7. What was the most important reason you did not use such a warehouse?</p>	<input type="checkbox"/>
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<p>G7: Reasons for not using warehouse 1 = Do not have access to such a warehouse 2 = The costs to use the warehouse are too high 3 = Do not need such a warehouse to reach markets 4 = Other</p>
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<p>G8. During the [season], did you sell any commodities directly through a commodity exchange using a broker? (If “Yes”, go to question G9) (If “No”, go to question G11)</p>	<input type="checkbox"/>	<p>I = Yes 0 = No</p>
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<p>G9. During the [season], what quantity of commodities did you sell through a commodity exchange? (mt)</p>		Commodity	Quantity (mt)
		a	b
	1	_ _	_ _ _ _ _
	2	_ _	_ _ _ _ _

<p>G9a: Commodity codes Insert country-specific list of commodities from commodities code list in Data Collection Manual.</p>

<p>G10. What were the most important reasons you chose to sell through the exchange?</p>
<p>Write in answer</p>

G11. What were the most important reasons you chose not to sell through the exchange?		
Write in answer		
G12. Have you ever sold commodities through a competitive tender?	<input type="checkbox"/>	1 = Yes 0 = No
G13. Has the price you have to pay for commodities changed much over the past three years?	<input type="checkbox"/>	1 = Yes 0 = No
G14. Has the price you receive for commodities you sell changed much over the past three years?	<input type="checkbox"/>	1 = Yes 0 = No

G15. How has the difference between what you pay for commodities and what you sell them for changed over the past three years? (If “About the same”, go to question G17)	<input type="checkbox"/>	1 = Significantly larger (at least 10% more) 2 = About the same 3 = Significantly smaller (at least 10% less)
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G16. What has changed that made the difference larger/smaller?		
Write in answer		
G17. Over the past several years, have you made significant changes in how and where you buy and sell commodities? If so, how and why?		
Write in answer		